Incoterms®2020 Rules Responsibility Quick Reference Guide

IncoDocs

		Freight Collect Terms						Freight Prepaid Terms				
Groups		**Any Mode or Modes of Transport**		**Sea and Inland Waterway Transport**				**Any Mode or Modes of Transport**				
Incoterm®		**EXW** Ex Works (Place)	**FCA** Free Carrier (Place)	**FAS** Free Alongside Ship (Port)	**FOB** Free On Board (Port)	**CFR** Cost and Freight (Port)	**CIF** Cost Insurance & Freight (Port)	**CPT** Carriage Paid To (Place)	**CIP** Carriage & Insurance Paid to (Place)	**DAP** Delivered at Place (Place)	**DPU** Delivered at Place Unloaded (Place)	**DDP** Delivered Duty Paid (Place)
Transfer of Risk		At Buyer's Disposal	On Buyer's Transport	Alongside Ship	On Board Vessel	On Board Vessel	On Board Vessel	At Carrier	At Carrier	At Named Place	At Named Place Unloaded	At Named Place
Obligations & Charges:												
Export Packaging		Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading Charges		Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Delivery to Port/Place		Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Duty, Taxes & Customs Clearance		Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Origin Terminal Charges		Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading on Carriage		Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Carriage Charges		Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Insurance		Negotiable	Negotiable	Negotiable	Negotiable	Negotiable	*Seller	Negotiable	**Seller	Negotiable	Negotiable	Negotiable
Destination Terminal Charges		Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller
Delivery to Destination		Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Unloading at Destination		Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer
Import Duty, Taxes & Customs Clearance		Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller